Your Worldwide ICT Support Network

Ideal-ist
www.ideal-ist.eu

SEVENTH FRAMEWORK
PROGRAMME

Your Worldwide ICT Support Network

Who we are?

Ideal-ist

Is an international partner search network with 15 year experience

Supported by more than 70 ICT national partners from all EU MS and Non-EU Countries

With more than 65,000 contacts in line with international cooperation strategy of the European Commission

Ideal-ist Partners

Ideal-ist Representatives

Albania | Algeria | Argentina | Armenia | Austria | Azerbaijan | Belarus | Belgium | Bosnia and Herzegovina | Brazil | Bulgaria | Canada | Chile | China | Croatia | Cyprus | Czech Republic | Denmark | Egypt | Estonia | Faroe Islands | Finland | France | Georgia | Germany | Greece | Hungary | Iceland | India | Ireland | Israel | Italy | Jordan | Latvia | Lebanon | Lithuania | Luxembourg | Malta | Mexico | Moldova | Montenegro | Morocco | Netherlands | New Zealand | Norway | Philippines | Poland | Portugal | Romania | Russia | Serbia | Singapore | Slovakia | Slovenia | South Africa | Spain | Sweden | Switzerland | Taiwan | Tunisia | Turkey | Uganda | Ukraine | United Kingdom | Uruguay | Uzbekistan | Quality Manager

- Associated Countries
- Eastern European Partner Countries (EEPC)
- Mediterranean Partner Countries (MPC)
- Western Balkan Countries (WBC)
- Emerging economies,
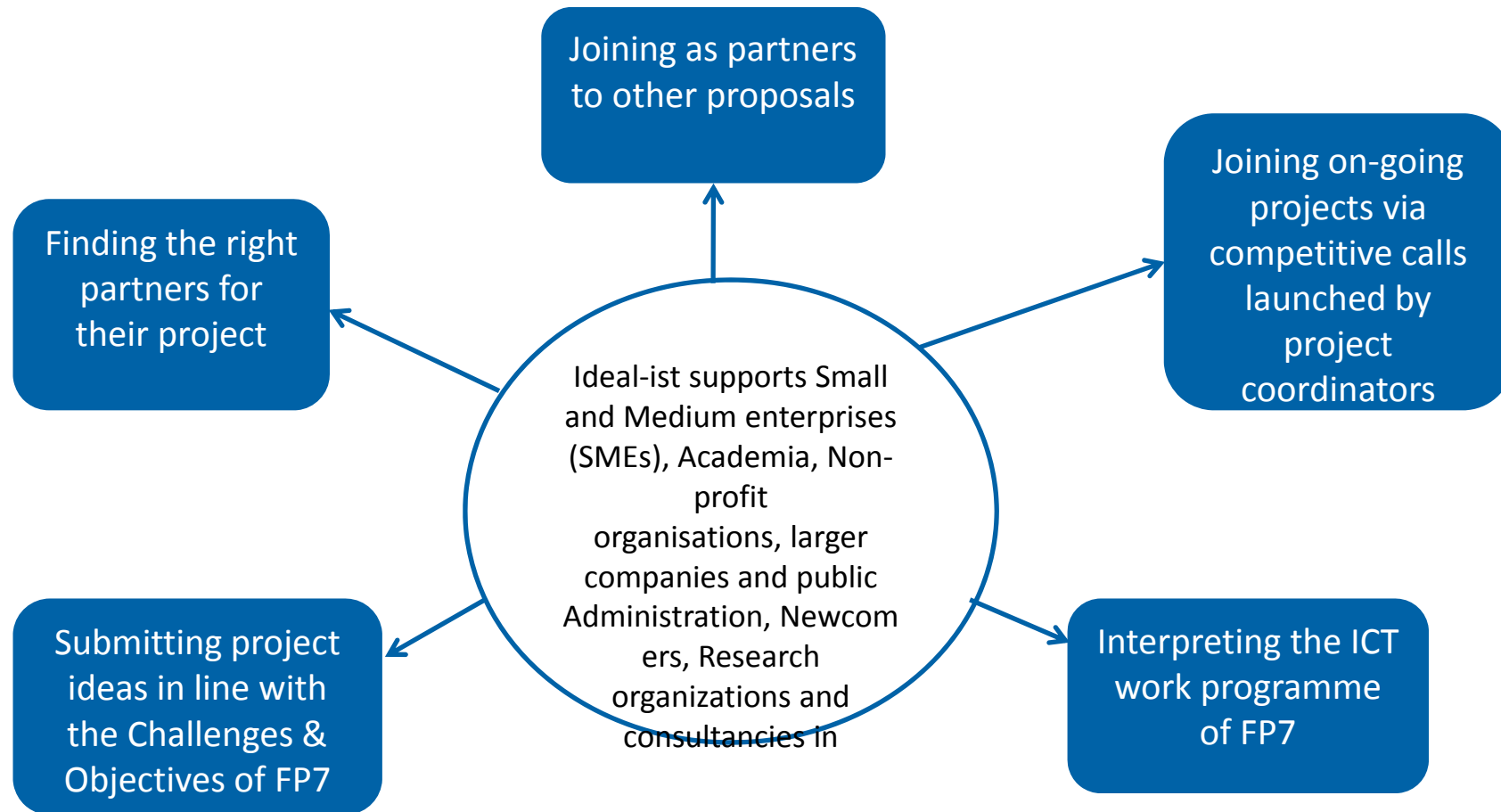- Developing Countries
- Industrialized Countries

Your Worldwide ICT Support NCP Network

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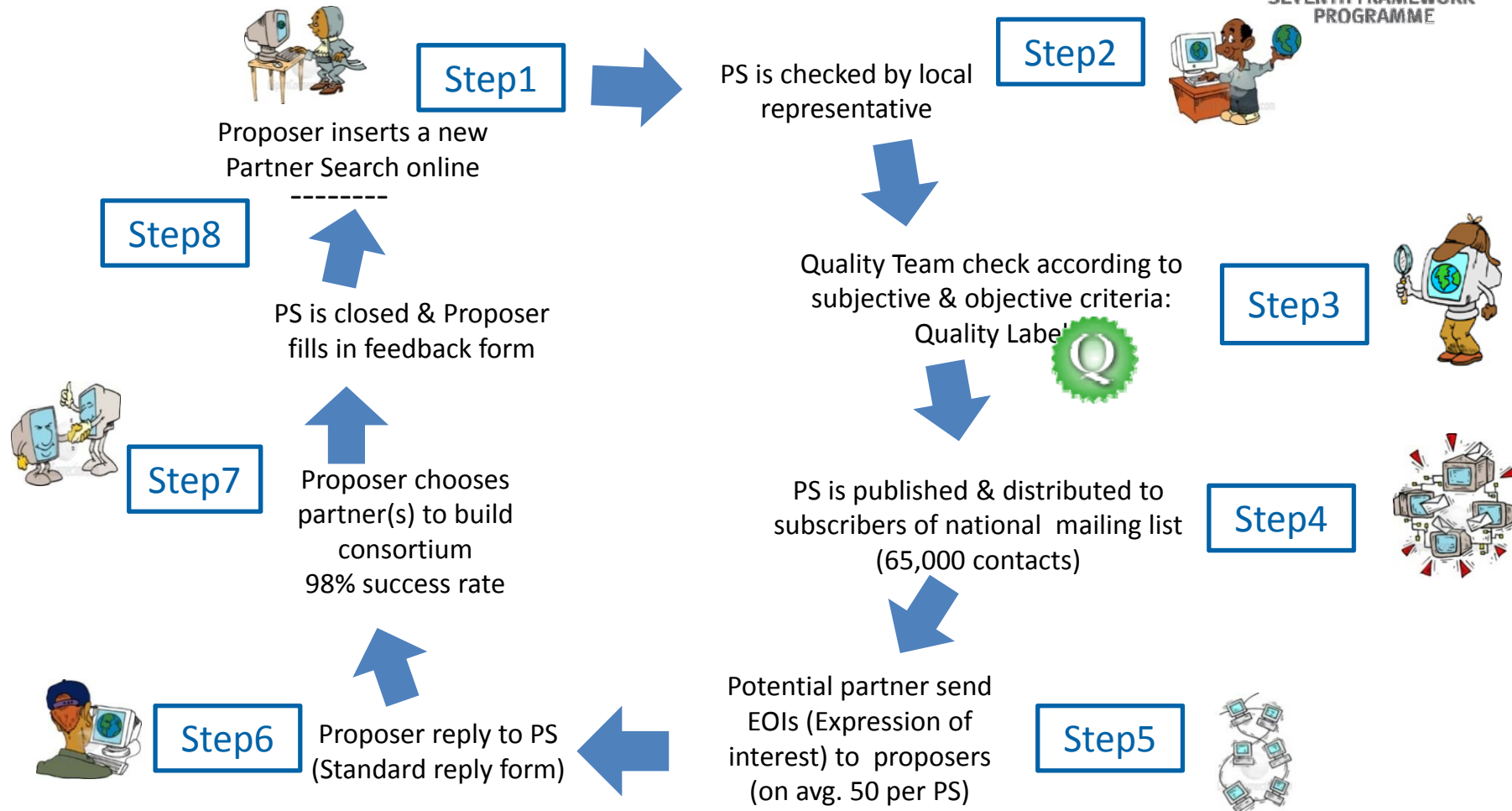
Ideal-ist Offers

- **High expertise** in proposal writing and project management
  - ➢ network of **National Contact Points** (NCPs) in the ICT theme and organisations appointed by them

- **Long-standing experience** in EU Framework Programmes

- An **unique quality labelled partner search tool**
  - ➢ to connect newcomers and experienced researchers

- An **international Quality team**
  - ➢ to support proposer e.g. to better focus proposals

- **Ideal-ist services**
  - ➢ eNewsletter, Service Map, Brokerage events with own brokerage tool (F2F)

Ideal-ist Services

Joining as partners to other proposals

Joining on-going projects via competitive calls launched by project coordinators

Finding the right partners for their project

Ideal-ist supports Small and Medium enterprises (SMEs), Academia, Non-profit organisations, larger companies and public Administration, Newcomers, Research organizations and consultancies in

Submitting project ideas in line with the Challenges & Objectives of FP7

Interpreting the ICT work programme of FP7

How Ideal-ist finds partner for you?

SEVENTH FRAMEWORK PROGRAMME

Step1

Proposer inserts a new Partner Search online

PS is checked by local representative **Step2**

Step8

PS is closed & Proposer fills in feedback form

Quality Team check according to subjective & objective criteria: Quality Label **Step3**

Step7

Proposer chooses partner(s) to build consortium
98% success rate

PS is published & distributed to subscribers of national mailing list (65,000 contacts) **Step4**

Step6 Proposer reply to PS (Standard reply form)

Potential partner send EOIs (Expression of interest) to proposers (on avg. 50 per PS) **Step5**

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Ideal-ist Success Story

So far in FP7 ICT Calls:

- **about 500 partner searches** published with a **Quality Label**

- these represent **8,4% of the total proposals** submitted for ICT calls

- More than **19.000 responses (EoI)** generated

  - **> 90%** of the PS find **suitable partners**

  - **~ 80%** of the cases finally **submit a proposal**

  - **between 22% and 42%** of these are evaluated **over thresholds** (depending on the call), **with an average score over 11/15**

Ideal-ist Success Story – so far in FP7

Partner searches initiated: 711
Partner Searches

Quality Check:
70% of these are **quality labelled**

Partner seaches published:
491 Partner searches

Expressions of Interests:
All together 19.276 EoI
(50 EoI a PS)

Accepted as partner
98% of these PS found a partner

Quality check proofs efficiency

Success Stories = FUNDING

Retained
20 % of those proposals retained

Over treshold
33% of the proposals over treshold (on average **11,5 points**)

Submitted proposals
80% submited proposal with their partner

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Ideal-ist Success Story –so far in FP7

This success results from:

- the **effectiveness of the Quality check** against predefined criteria support for the proposer e.g. to have better focused submitted proposals
  - o increase the chances of being retained for funding

- the **support for completing the consortium** by the **unique and fast partner search tool**
  - o beneficial for enhancing the chances for a positive evaluation

- the **support of the large international ICT network**
  - o publishes each partner search in more than 70 countries worldwide

Launching Partner Search Service via Ideal-ist means

- ✓ to increase **awareness**
- ✓ To **reduce barriers** to future participation
- ✓ to **present the potential**
- ✓ to **receive guidance on how to get started in FP7**
- ✓ to find **specific expertise**
- ✓ to find partners **abroad**
- ✓ to create an **added value with a new partner**
- ✓ to find a **coordinator**
- ✓ to **expand into another challenge**
- ✓ to get **support by the Quality team** to increase the chances to submit a proposal and get funded

Partner Search

Includes the following:

- Targeted to actual calls
- Type of information requested
  - Call identifier, research objective, instrument, evaluation scheme, closure date
  - Proposal outline– objectives, keywords
  - Partner profile sought – required skills, expertise, work to be carried out, type of partner sought, coordinator sought
  - Your FP experience (participation, coordination)
- Partner searches are Quality checked

PS ID	Proposal Name	Publish date	Call	Objective	Country	Quality Label	Status

How to get started?

If you would like to submit a Partner Search
Register as a Proposer
http://www.ideal-ist.eu/user/register
Log in, create and submit a Partner Search

If you would like to **submit an Expression of Interest**
Reply to open Partner Searches if you match the profile sought and
have the expertise to carry out the activities foreseen
http://www.ideal-ist.eu/node/add/eoi?ps=74926

Register to your **National Newsletter (mailing list)**
You will receive regular communications on open Partner Searches
http://www.ideal-ist.eu/user/register/newsletter

Ideal-ist and ICT PSP

The Ideal-ist partnersearch tool is also open for ICT PSP!

It works for SMEs as well!

For more details please contact your

National Contact Point

http://ec.europa.eu/information_society/activities/ict_psp/contacts/ncp

Thank you for your attention!

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